

Message Text

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PAGE 01 BONN 06581 111641Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----083405 111737Z /46

P R 111631Z APR 78
FM AMEMBASSY BONN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 7539
AMCONSUL FRANKFURT
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 06581

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - TRIFORMATION SYSTEMS, INC.
STUART FLORIDA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FA. FRANZ SINGHAMMER
-DATENTECHNIK-
OSTERSEESTR. 1
D-8000 MUENCHEN 70
CONTACT: HERR WOLFGANG FELBER, EXPORT/IMPORT MANAGER
PHONE: 089/143053
COMMENT: THE FIRM, FOUNDED IN 1964, RETAILS AND
EXPORTS COMPUTERS (TABULATING ACCOUNTING AND MDT
COMPUTERS). EXHIBITS ITS PRODUCTS IN ABOUT 10 SHOW
ROOMS. FIRM EMPLOYS 15, HAS SALES ABOUT 2 MILLION
PER ANNUM. FINANCES ARE SAID TO BE SOUND AND OBLIGA-
TIONS MET PROMPTLY. FIRM CAN UNDERTAKE SERVICING.
CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

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OSTSTRASSE 42
D-7101 ABSTATT
CONTACT: MR. ROLAND LACHMANN, INC.
PHONE: 7062/6068
TELEX: 728217
COMMENT: THE FIRM IS ENGAGED IN COMPUTER APPLICATION
AND ADVISORY SERVICE TO LOCAL INDUSTRY, INTERESTED IN

EXPANDING. PRESENTLY HAS STAFF OF 14. VERY FAVORABLY
KNOWN TO CONSULATE GENERAL STUTTGART. MR. LACHMANN
PLANS TO CONTACT THE WUERTTEMBERGISCHE BLINDENVERBAND
(LOCAL ASSOCIATION FOR THE BLIND) BEFORE THE ARRIVAL
OF
OF MR. HYLAND. MR. LACHMANN IS VERY MUCH INTERESTED
IN BEING CONTACTED BY MR. HYLAND DURING HIS FORTH-
COMING VISIT BETWEEN APRIL 11 AND MAY 3.

DIETER HESS, DATENSYSTEME
SEESTRASSE 95
D-7071 OBERGROENINGEN
CONTACT: DIETER HESS PERSONALLY
PHONE: 7975/467

COMMENT: COMPANY IS ACTIVE IN DISTRIBUTING AND
ASSEMBLING OF DATA PROCESSING EQUIPMENT, ALSO SOFTWARE
PROGRAMMING. PRESENTLY EMPLOYS FOUR SALES AGENTS.
OPENED OWN COMPANY OCTOBER 1977 HAVING FIVE YEARS OF
EXPERIENCE IN DATA PROCESSING. MR. HESS IS VERY MUCH
INTERESTED IN BEING CONTACTED BY MR. THOMAS F. HYLAND
DURING HIS FORTHCOMING VISIT BETWEEN APRIL 11 AND MAY 3.

AMCONSUL FRANKFURT COMMENT: SALES POSSIBILITIES FOR
THIS HIGHLY SPECIALIZED PRODUCT LINE STILL BEING EVA-
LUATED BY AT LEAST ONE FIRM IN FRANKFURT CONSULAR
DISTRICT. IN CASE OF POSITIVE FINDINGS, FIRM WILL
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WRITE TO TRIFORMATION DIRECTLY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 11 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3014684
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - TRIFORMATION SYSTEMS, INC. STUART FLORIDA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/185220b3-c288-dd11-92da-001cc4696bcc
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